

CULTIVATE MICHIGAN MARKETPLACE

EVENT PASSPORT

ANN ARBOR, MI

ST. JOSEPH MERCY ANN ARBOR EXHIBITION ROOM AND AUDITORIUM

MARCH 20, 2023 | 4-6 PM

EVENT PARTNERS

This Cultivate Michigan Marketplace event is brought to you by the <u>Michigan Farm to Institution Network (MFIN)</u> and the <u>Michigan Department of Education</u> along with local hosts, <u>MSU Extension Community Food Systems</u>, and <u>The Farm at Trinity Health</u>. This event is made possible through a MDARD Specialty Crop Block Grant and funding from the W.K. Kellogg Foundation. The Michigan Farm to Institution Network is coordinated by the <u>MSU Center for Regional Food Systems</u> with support from MSU Extension. with support from MSU Extension.

Visit <u>www.mifarmtoinstitution.org</u> to learn more about MFIN. To learn more about its local food purchasing campaign, Cultivate Michigan, visit <u>cultivatemichigan.org</u>.













This passport includes a list of all registered buyers and suppliers, each with an indication of local food products they are looking for or which products they offer, respectively.

WHO IS HERE?

Institutional food service and other food buyers interested in purchasing local food products from farmers and other local food suppliers in the region. Institutions of every scale were invited to participate.

Farmers and other food suppliers interested in selling local foods to institutional food buyers in the region. Farmers, food hubs, processors and distributors of every scale were invited to join.

HOW IT WORKS

It's a mix between speed-dating and a trade show!

- Buyers are stationed at tables around the room, and farmers and suppliers will rotate to meet with buyers of their choice.
- When the event starts, suppliers should find a buyer they would like to meet.
- Make introductions, ask questions, and exchange information. Then do it again with as many people you would like to meet.
- o Be aware of the time and of others wanting to meet the person you are speaking with.
- Suppliers you want to keep moving! This event is meant to build new relationships that extend beyond the night.

Directory – Institutions and Other Buyers

Cherry Capital Foods

Contact Shana Woodworth, K-12 Sales Representative

Email swoodworth@cherrycapitalfoods.com

Phone 231-943-5010 ext. 119

Address 1610 Barlow St. Unit 201, Traverse City, MI, 49686

Institution TypeFood distributorBest Way to ContactEmail, Phone

Delivery Required? Yes
Number of Delivery Locations 1

Food Safety Requirements Farm visit, USDA Good Agricultural Practices (GAP)/Good Handling

Practices (GHP)

Payment Terms Net 30

Dexter Community Schools

Washtenaw Intermediate School District

Contact Jennifer Mattison, Director of Food & Nutrition

Email mattisonj@dexterschools.org

Phone 734-424-4186

Address 2704 Baker Rd., Dexter, MI 48130

Institution Type K-12 school/district

10 Cents a Meal Grantee Cultivate Michigan Member

Best way to contact Email, Phone

Delivery Required?Yes# of Delivery Locations1Food Safety RequirementsNoPayment TermsNet 30

Food Bank Council of Michigan

Contact Morgan Deans, Food Programs Specialist

Email mdeans@fbcmich.org

Phone 517-648-4687

Address330 Marshall St., Lansing, MI 48912Institution TypeFood Banking - Non for profit/food relief

Best way to contact Email, Phone, Text

Delivery Required?NoFood Safety RequirementsNoPayment TermsNet 15

Directory – Institutions and Other Buyers

Joyful Treats Catering

Contact Khadija Wallace, CEO

Email Khadija@joyfultreatscatering.com

Phone 734-657-9830

Address 103 Ecorse Rd., Ypsilanti, MI 48198

Institution Type K-12 school/district

Cultivate Michigan Member

Best way to contact Email, Phone

Delivery Required?Yes# of Delivery Locations1Food Safety RequirementsNoPayment TermsNet 15

Macomb Intermediate School District

Contact Carolyn Thomas, Child Nutrition Consultant

Email cthomas@misd.net **Phone** 586-747-4451

Address 44001 Garfield Rd., Clinton Township, MI 48038

Institution Type K-12 school/district

Cultivate Michigan Member

Best way to contact Email
Delivery Required? No
Food Safety Requirements No
Payment Terms Net 30

MDining, University of Michigan

Contact Keith A Soster, Director of Sustainability, Student & Community

Engagement

Email ksoster@umich.edu **Phone** 734-260-6143

Address 603 E. Madison, Ann Arbor, MI 48109

Institution Type College/university

Cultivate Michigan Member

Best way to contactEmailDelivery Required?Yes# of Delivery Locations9Food Safety RequirementsYes

Required Production PracticesCertified humane raised and handled

Payment Terms Net 30

Directory – Institutions and Other Buyers

Northville Public Schools

Contact Carrie Morfino, Director of Food Service

Email morfinoca@northvilleschools.org

Phone 248-344-3690

Address 775 North Center St., Northville, MI 48168

Institution Type K-12 school/district

Best way to contact Email
Delivery Required? Yes
of Delivery Locations 1
Food Safety Requirements Yes
Payment Terms Net 30

Quincy Community Schools

Contact Elisha Walker, Director of Dining Services

Email Walkere@quincyschools.org

Phone 517-937-9860

Address 18 Colfax Rd., Quincy, MI 49201

Institution Type K-12 school/district

Cultivate Michigan Member

Best way to contact Email, Text

Delivery Required? No **Food Safety Requirements** Yes

Payment Terms Net 15, Net 30

The Henry Ford

ContactDavid McGregor, Executive ChefEmaildavidm@thehenryford.org

Phone 313-982-6068

Address 20900 Oakwood Blvd., Dearborn, MI 48124

Institution Type K-12 school/district

Best way to contactEmailDelivery Required?Yes# of Delivery Locations3Food Safety RequirementsYes

Required Production Practices MAEAP verified (Michigan Agriculture Environmental Assurance

Program), Certified humane raised and handled, No hormones

Payment Terms Net 90

Abba Ginger Drinks

Contact Kayode Masha, GM

Email info@abbasuperstore.com

Phone 734-447-5455

Address 1098 Ann Arbor Rd W., Unit 274, Plymouth, MI 48170

Business Type Food product maker

Best way to contact Email, Phone

Willing to Deliver? Yes

Delivery Radius We can ship & deliver via Fedex or UPS to institutional customers

located anywhere in Michigan.

Minimum Order Amount \$66 = (1) case = 24 - 12 oz Bottles

Food Safety Certifications Other third-party certification: MDARD Food Processor License, HACCP

Certification for Juices / Beverages

Ownership/Management Black or African American, Woman/Women

Production Practices Other: Use of organic ginger roots. No artificial flavors, preservatives,

colorings added.

Institutions of InterestColleges/universities, Hospitals/health systems

Bailey's Farms, LLC

ContactSteve and JC Bailey, OwnersEmailbaileysfarms2021@gmail.com

Phone 231-313-1503

Address 2748 Garfield Rd N., Suite 13, Traverse City, MI 49686

Business Type Food processor
Best way to contact Email, Phone, Text

Willing to Deliver? Yes

Delivery Radius State of Michigan

Minimum Order Amount \$540 - 10 cases of 12 units

Food Safety Certifications Michigan Produce Safety Risk Assessment

Ownership/Management Native American or Indigenous: Grand Traverse Band of Ottawa and

Chippewa Indians

Institutions of InterestColleges/universities, Hospitals/health systems

Baseline Farm

ContactJohn Cox, Farmer/OwnerEmailjohn@baselinefarm.com

Phone 734-680-3883

Address 7861 Strawberry Lake Rd., Dexter, MI 48130

Business Type Farm

Best way to contact Email, Phone, Website

Willing to Deliver? Yes

Delivery Radius 60 miles

Minimum Order Amount \$100

Food Safety Certifications Farm visit, Other third-party certification: MDARD warehouse license Production Practices MAEAP verified (Michigan Agriculture Environmental Assurance

Program), No hormones, No antibiotics, Other: 100% grass-fed

Total Months Selling in the Year 9-12 months **Off-Season Products** Beef - frozen

Institutions of Interest Early care and education sites, K-12 schools/districts,

Colleges/universities, Hospitals/health systems, Senior care/living

facilities

Cherry Capital Foods

Contact Shana Woodworth, K-12 Sales Representative

Email swoodworth@cherrycapitalfoods.com

Phone 231-943-5010 ext. 119

Address 1610 Barlow St., Unit 201, Traverse City, MI 49686

Business Type Food distributor

Best way to contact Email Willing to Deliver? Yes

Delivery Radius 300 miles. We service most of Michigan. Limited delivery in Eastern

part of state.

Minimum Order Amount \$450

Food Safety Certifications Farm food safety plan or manual, Farm visit, USDA Good Agricultural

Practices (GAP)/Good Handling Practices (GHP) Standard

Institutions of Interest Early care and education sites, K-12 schools/districts,

Colleges/universities, Hospitals/health systems, Senior care/living

facilities

Grand River Farmers Market

ContactDodi Wheeler, Market ManagerEmailFarmersmarket@cityofjackson.org

Phone 517-414-2011

Address 114 W. Pearl St., Jackson, MI 49203

Business Type Food related business

Best way to contact Email Willing to Deliver? No

Institutions of Interest Early care and education sites, K-12 schools/districts, Senior care/living

facilities

Green Things Farm Collective

Contact Hannah Weber, Owner/Sales Manager

Email Hannah@greenthingsfarm.com

Phone 231-313-8489

Address 3825 Nixon Rd., Ann Arbor, MI 48105

Business Type Farm
Best way to contact Email
Willing to Deliver? Yes

Delivery Radius Currently, no more than 8 miles.

Minimum Order Amount This depends on the convince of the location. If it's out of our way, we

would prefer to bring a full van load, \$1000+ per delivery.

Food Safety Certifications Farm food safety plan or manual

Ownership/Management Woman/Women

Production Practices Certified organic, MAEAP verified (Michigan Agriculture Environmental

Assurance Program)

Total Months Selling in the Year 9-12 months

Off-Season Products We grow a range of storage crops, most of which are moved through

our winter membership programs but at this time we grow storage onions at a scale that we provide to other buyers through February.

Institutions of Interest Early care and education sites, K-12 schools/districts,

Colleges/universities, Hospitals/health systems, Senior care/living

facilities

Gus & Grey – Hand Crafted Delights

ContactTara S. Grey, OwnerEmailgusandgrey@gmail.com

Phone 517-715-9873

Address 1520 Adelaide St. Suite C, Detroit, MI 48207

Business Type Food product maker

Best way to contact Email

Food Safety Certifications Other third-party certification: Safe Serve Certified, Licensed with

MDARD, Registered with FDA

Ownership/Management Woman/Women

Production PracticesOther: Everything that we make is low in sugar, with zero pectin, zero

preservatives, and is also gluten free as well as vegan. We are the

recipient of five National Good Food Awards.

Off-Season Products We are a specialty food business that specializes in

jams/preserves/cocktail syrup/infused sugar. We produce year round - with respect to seasonality. We offer everything from a 4 ounce jar to a five gallon food grade bucket. We offer small run private labeling - WE

ARE NOT A CO-PACKER.

Miss Kim Jams and Pickles

ContactKimberly Pendygraft, OwnerEmailPendygraftk@gmail.com

Phone 517-715-9873

Address 6906 Oak Grove Rd., Howell, MI 48855

Business Type Food product maker
Best way to contact Email, Phone, Text

Willing to Deliver? Yes

Delivery Radius Statewide **Minimum Order Amount** \$150

Ownership/Management Woman/Women
Total Months Selling in the Year 6-9 months

Institutions of Interest Early care and education sites, K-12 schools/districts, Senior care/living

facilities

Peach & Honey, LLC

Contact Humaira Arain, Owner

Email humaira@peachandhoneybakes.com

Phone 734-353-6795

Address 650 Church St., Plymouth, MI 48170

Business Type Food product maker

Planted Detroit

ContactBoogie Troost, Account ManagerEmailboogie@planteddetroit.com

Phone 248-345-6926

Address 1000 Mt Elliot St., Detroit, MI 48207

Business Type Farm

Best way to contact Email, Phone, Text, Website

Willing to Deliver? Yes

Delivery Radius Rround 50 mile radius from the city of Detroit, looking to expand.

Minimum Order Amount None

Food Safety Certifications Farm food safety plan or manual, Farm visit, Michigan Produce Safety

Risk Assessment, USDA Good Agricultural Practices (GAP)/Good

Handling Practices (GHP)

Production Practices MAEAP verified (Michigan Agriculture Environmental Assurance

Program), No hormones, No antibiotics, Other: CEA Vertical

Hydroponic, Pesticide and herbicide free

Total Months Selling in the Year

Institutions of Interest Early care and education sites, K-12 schools/districts,

9-12 months

Colleges/universities, Hospitals/health systems, Senior care/living

facilities

Radical Plants

ContactMatt Ruzzin, Director of SalesEmailmattruzzin@yahoo.com

Phone 248-953-3376

Address 25404 Harper, St. Claire Shores, MI 48081

Business Type Food business

Best way to contact Email
Willing to Deliver?
Yes
100 m

Delivery Radius 100 miles

Food Safety Certifications USDA Good Agricultural Practices (GAP)/Good Handling Practices (GHP)

Standard

Ownership/Management Woman/Women - MBE Certification

Institutions of Interest Colleges/universities, Hospitals/health systems, Senior care/living

facilities

Recipes 4 a Reason, LLC

Contact Cynthia Dane, Owner/CEO

Email cynthia@r4r.health **Phone** 248-563-4445

Address 2250 Addaleen Rd., Highland, MI 48357

Business Type Food product maker

Best way to contact Email, Phone, Text, Website

Willing to Deliver? Yes

Delivery Radius Within 50 miles of Highland or Inkster, MI

Minimum Order Amount \$100.00

Ownership/Management Woman/Women

Institutions of Interest Colleges/universities, Hospitals/health systems, Senior care/living

facilities

Sell Farms and Greenhouse

ContactDean P Sell, OwnerEmailselldean@sbcglobal.net

Phone 734-904-3172

Address 7200 Willis Rd., Ypsilanti, MI 48197

Business Type Farm
Best way to contact Email, Text

Willing to Deliver? Yes

Delivery Radius Ann Arbor, Saline, Milan, Ypsilanti, Possibly farther out

Minimum Order Amount \$100 Food Safety Certifications Farm visit

Production PracticesOther: Hydroponically grown greens & herbs using organic methods

Total Months Selling in the Year 9-12 months

Institutions of Interest Colleges/universities, Hospitals/health systems, Senior care/living

facilities

Tenera Grains

ContactClaire Smith, Founder & CEOEmailclaire@teneragrains.com

Phone 517-425-1876

Address 775 Davis St., Unit 10, Plymouth, MI 48170

Business Type Food processor
Best way to contact Email, Phone, Text

Willing to Deliver? Yes

Delivery Radius 250 miles

Minimum Order Amount \$100

Food Safety Certifications Other third-party certification: Produced in SQF certified facility

Ownership/Management Woman/Women – WBENC Certification

Institutions of Interest K-12 schools/districts, Colleges/universities, Hospitals/health systems

UGAMI

ContactSarah Kironde, ChairmanEmailMichiganuganda@gmail.com

Phone 313-782-3470

Address 28931 W. 11 Mile Rd., Farmington Hills, MI 48336

Business Type Farm

Best way to contact Email, Phone, Text, Website

Willing to Deliver? Yes

Delivery Radius 50 miles

Minimum Order Amount \$50

Ownership/Management Black or African American, Woman/Women

Total Months Selling in the Year 9-12 months

Institutions of Interest Early care and education sites, K-12 schools/districts,

Colleges/universities, Hospitals/health systems, Senior care/living

facilities

Vestergaard Farms

Contact Felishia Bryant, Farm Store Manager vestergaardfarms@gmail.com

Phone 734-929-2875

Address 4408 S. Wagner Rd., Ann Arbor, MI 48103

Business Type Farm

Best way to contact Email, Phone, Text

Willing to Deliver? Yes

Delivery Radius 40 miles from Ann Arbor

Minimum Order Amount \$250

Food Safety Certifications Farm food safety plan or manual, Farm visit, Michigan Produce Safety

Risk Assessment

Production Practices Certified humane raised and handled, No hormones, No antibiotics

Total Months Selling in the Year 9-12 months

Off-Season Products We have a storefront where we sell out beef, pork and chicken all year

long.

Institutions of Interest K-12 schools/districts, Colleges/universities, Hospitals/health systems,

Senior care/living facilities